

Request for Proposal

(e-Tender)

“Selection of Private Industry Partner to Promote Entrepreneurship and to Provide Freelancing/Self-Employment/Employment opportunities to the youth of Haryana in 31 Colleges of Excellence in Department of Higher Education Haryana”



Directorate of Higher Education, Haryana

Plot No. 1/B, Shiksha Sadan, Sector-5, Panchkula (India)

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Data sheet

Sr. No	Particulars	Details
1	Document Reference Number	KW 4/1 -2017 Co.
2	Start date of issue of RFP	07 June, 2019
3	Pre-Bid Meet	11-06-2019
4	Last date /time for submission of Proposals	21-06-2019, 5:00 PM
5	Date and time for opening of:- (i) Eligibility bids (ii) Technical bids (only for bidders who qualify eligibility criteria)	25-06-2019
6	Date and time for presentation on technical bids	Will be communicated later
7	Date and time for opening of Financial bid	Will be communicated later
8	Venue for opening of bids	Directorate of Higher Education, Haryana, Plot No. 1/B, Shiksha Sadan, Sector-5, Panchkula
9	Cost of RFP	INR 5000/-
10	Earnest Money Deposit (EMD)	INR 1,00,000
11	Office and Correspondence Address	Directorate of Higher Education, Haryana, Plot No. 1/B, Shiksha Sadan, Sector-5, Panchkula Mob : 9878793377

1. Introduction

1.1. Introduction

Despite the fact that India is one of the fastest growing economies in the world and with a huge productive and young population base, the country still lags behind many of her competitors like Israel, China. And, one of the most important reasons behind this situation is unaware and unskilled workforce, particularly youth. Despite significant progress and achievements in the education arena from public and private sector initiatives, the sector is plagued with several challenges and unable to generate the Entrepreneurship opportunities for our youth.

Haryana has gradually evolved as knowledge based economy due to the abundance of capable and qualified human capital. It has immense opportunity to establish its distinctive footing not only in the country but in the world. Empowering the students and making them educated and self- reliant has always been one of the prime concerns and focus of the Department of Higher Education. Department understands that Entrepreneurship plays a very important role in the economic development of the state and this objective can only be achieved by providing the Entrepreneurial Education to the youth, who wants to build their own enterprises and become job creators of the nation.

In order to promote the Self Employment/Entrepreneurship/Employment, Department of Higher Education would like to float an Expression of Interest to select a Private industry partner to educate the unemployed youth of Haryana on the Freelancing platform like upworks.com, Guru.com, Odesk.com and generate the freelancing/Self Employment opportunities in 31 colleges of excellence of Higher education. **In the Pilot phase, Project will be delivered in 5 Colleges and will be replicated to other colleges based on the selected partner performance.** Through this program, Government will not only enhance the entrepreneurship but also increase the inflow of foreign currency, as the income from most of the freelancing portals comes in Foreign Currency.

Department of Higher Education, Haryana invites the eligible bidders to submit their Proposal to promote entrepreneurship and to provide Freelancing/Self-Employment/Employment opportunities to the youth of Haryana in 31 Model colleges of Department of Higher Education Haryana for 3 years in accordance with the conditions and manner prescribed in this document.

1.2. Purpose

The purpose of this RFP is to finalize implementing agency with proven capabilities to promote entrepreneurship and to Provide Freelancing/Self-Employment/Employment opportunities to the youth of Haryana in 31 colleges of excellence of Department of Higher Education Haryana.

1.3 invitation

- Through this RFP, Department of Higher Education, Haryana invites responses from eligible and reputed “Bidders” for the “Empanelment of Companies/Agencies for providing handholding support to Government colleges and State Universities of Haryana for Getting/Improving Accreditation and Ratings Scores”.
- This invitation to bid is open to all bidders meeting the eligibility criteria as mentioned in this RFP Document.
- Proposals must be received not later than time and date mentioned in the Data Sheet. Proposals will not be accepted by the system after due date/ time.
- The Department of Higher Education may, at its discretion, extend the date for submission of bids.
- Cover bids are not permitted.

1.4 RFP document

The RFP document is available and can be downloaded from the department website or eTendering Portal Haryana:

Website Link: www.highereduhry.com

E Tender Portal : <https://etenders.hry.nic.in/>

1.5 Critical Information

Bidders are advised to study this RFP document carefully before submitting their proposals in response to the RFP Notice through eTender portal only. Submission of proposal in response to this notice shall be deemed to have been done after carefully studying and examination of this document with full understanding of its terms, conditions and implications.

2. Eligibility Criteria

2.1 Pre-Qualification Criteria

As part of eligibility criteria of RFP, only those bidders who meet the following Eligibility criteria are eligible for the next round of Technical Evaluation. Bidders failing to meet these criteria or not submitting requisite supporting documents / documentary evidence for supporting prequalification criteria are liable to be rejected summarily and will not be invited for next round.

Consortium of maximum two organization is allowed. However, lead bidder shall be solely responsible for the delivery and implementation of this project. Bidder must submit the consortium agreement with clear roles and responsibilities of each partner.

To be eligible for evaluation of its RFP, the sole bidder (in case of single business entity) or any bidder (in case of Consortium) shall fulfill the following Minimum Eligibility Criteria:

- i** The bidder should be registered as private company incorporated in India under the (Indian) Companies Act 1956 / 2013 or Limited Liability Partnership (LLP) incorporated under Limited Liability Partnership Act 2008
- ii** The Bidder/s (any one) must have minimum average annual turnover of Rs. 5 crores per annum in last 3 financial years and Rs. 1 Cr. per annum through export income in last 3 financial years. (as per Annexure- A)
- iii** The bidder (any one) must have trained atleast 500 candidates on High end technical/ freelancing skills (as mentioned in this RFP) in last 3 years (as per Annexure- B)
- iv** Bidder (any one) preferably have its office in Haryana or will acquire one office, if selected for this assignment
- v** The bidder (any one) should have atleast 30 faculty/experts of Technical/Freelancing and Soft Skills on its payroll. (as per Annexure- C)
- vi** Bidder (any one) should have done at least one project (with training of at least 1000 students) as training provider in IT/ITES Sector with Central/State Government in the last 3

years (as per Annexure- D)

- vii The Bidder (both in case of Consortium) should not have been blacklisted by State/Central Government in the last 3 years. (as per Annexure- E)

NOTE: All the bidders who fulfill the above Pre-Eligibility criteria will be invited for Technical Presentation and those who qualify in Technical evaluation will be allowed to participate in financial bid.

3. INFORMATION AND INSTRUCTIONS TO THE BIDDERS

3.1 Important Information

- a. **Name of the department:** Directorate of Higher Education Plot No. 1/B, Shiksha Sadan, Sector-5, Panchkula, Haryana (India)
- b. **Name of the assignment:** Finalizing the Agency for promoting entrepreneurship and to Provide Freelancing /Self-Employment /Employment opportunities to the youth of Haryana in 31 Model colleges of Department of Higher Education Haryana for 3 years
- c. Method of Finalization: Pre-Qualification and Technical criteria and Presentation.
- d. Last Date for submission of proposal: latest by 21 June 2019, 5:00 PM
- e. Proposal submission address: Proposals to be uploaded on e-Tender portal only, However, copy of technical bid may be submitted (in hard copy) to
Directorate of Higher Education, Plot No. 1/B, Shiksha Sadan Sector-5, Panchkula
- f. Proposals received after the stated time and date would not be considered and would be returned unopened
- g. Opening of pre-qualification proposals: Date and time of opening of pre- qualification proposals : 25th June, 2019
- h. Presentation of Agency will be on- To be announced later

3.2 Schedule of Tender:

- a. Availability of Bid Document: The tender document is available at state Govt. Procurement Portal i.e. <https://etenders.hry.nic.in>.
- b. Amendment of Tender Document: The amendments in any of the terms and conditions of this Tender Document shall be uploaded on state Govt. Procurement Portal i.e. <https://etenders.hry.nic.in> and all prospective bidders are advised to check State Govt. Procurement Portal from time to time for any updates.
- c. Submission of Bids: Bids should be submitted online at <https://etenders.hry.nic.in> as per the date mentioned in the Section Important Information.
- d. Advice to the Bidders: Bidders are advised to study this tender document carefully before participating. It shall be deemed that submission of Bid by the bidder have been done after

their careful study and examination of the tender Document with full understanding to its implications.

- e. **Period of Validity of Offer:** Offer should remain valid for 180 days after the date of opening of the Pre-qualification cum technical bids as prescribed by the HIGHER EDUCATION DEPARTMENT. If the validity of the offer is extended, the validity of EMD will also have to be extended. An offer valid for a shorter period may be rejected by HIGHER EDUCATION DEPARTMENT as non-responsive.
- f. **Language of the Bid Proposal:** The Language of the bid proposal as prepared by the Bidders shall be English and all further correspondence and documents related to the bid proposal exchange with the HIGHER EDUCATION DEPARTMENT shall be English

3.3 Procedure for Submission of Bid: The Bids should be submitted in two parts i.e. Pre-Qualification cum Technical Bid and Commercial Bid.

The Bids should be submitted in two parts i.e. Pre-Qualification cum Technical Bid and Commercial Bid.

- a. **Pre Qualification cum Technical bid (Stage1) :-** The Bid format as given in the Tender shall be filled, signed and stamped on all pages. Errors if any shall be attested by the Bidders. The Technical Bid shall not contain any indications of the Price otherwise the Bid will be summarily rejected.
- b. **Price Bid Form (Stage 2) :-** All the Price items as asked in the Tender shall be filled in the Price Bid Format as given in the Tender. The Prices quoted shall be only in INDIAN RUPEES (INR) only. The tender is liable for rejection if Price Bid contains conditional offers.
- c. **Mode of Submission of Bids:-** The Bids shall be submitted electronically on Haryana Govt. e-procurement portal strictly as specified in the Tender document. The Bids will not be received personally.

3.4 Bid Evaluation Process

Initial Scrutiny: At the time of Pre-Qualification cum Technical Bid Opening, Initial Bid scrutiny will be conducted and incomplete details as given below will be treated as non-responsive and the Bids will be rejected summarily.

If Tenders are;

- a. not submitted in two parts as specified in the Tender received WITHOUT EMD amount and tender document fee;
- b. All responsive Bids will be considered for further evaluation;
- c. The decision of HIGHER EDUCATION DEPARTMENT will be final in this regard;

3.5 Technical Bid Scrutiny: Initial Bid scrutiny will be conducted and incomplete details as given below will be treated as non-responsive. If Tenders are received:-

- a. without the Letter of Authorization;
- b. found without Tender document fee, EMD;
- c. found with suppression of details with incomplete information;
- d. subjective, conditional offers submitted without support documents as per the Eligibility Criteria;
- e. Evaluation Criteria non-compliance of any of the clauses stipulated in the Tender;

3.6 Other Information:

- a. Material deficiencies in providing the information requested may result in rejection of the proposal. Department's decision in this regard shall be final and binding.
- b. The cost to be incurred by the prospective bidders to prepare the proposals and for negotiating the contract, including any visits to the department.
- c. Information relating to evaluation of proposals and recommendations concerning award shall neither be disclosed to the bidders nor to other persons not officially concerned with the process.
- d. During evaluation of the proposals, department may, at its discretion, ask the bidders for clarifications on their proposal. The bidders are required to respond within the time frame prescribed by department.

4. SCOPE OF WORK

4.1 Objective of RFP

- Overall objective of this RFP is to engage an organization with proven capabilities to train the youth of Haryana on new innovative courses and generate Freelancing/self-Employment/Employment opportunities for the candidates in 31 colleges of excellence of department of higher education for a period of 3 years.
- In the Pilot phase, Bidder will be selected to implement this project in only 5 colleges which can be further implemented to other colleges based on the performance of the bidder.
- This section describes the broad scope of work that shall be carried out by the bidder who is selected in the final stage to deliver and manage the required solution.
- The scope of work mentioned in this section is indicative only and could be modified as per actual requirement during delivery phase.
- The agreement will be initially valid for 3 years which can be extended to another 2 years based on performance.

4.2 Scope of Work post finalization and selection

Department of Higher Education have 31 colleges of excellence having good infrastructure. Department would like to select a Private industry partner who can utilize this infrastructure and train the candidates from inside or outside the college campus (as per the Target youth criteria mentioned in this document) on the new innovative courses and deliver the following services in these colleges for a period of 3 years, which can be extended to another 2 years based on the performance.

This program will cater to educated unemployed graduates and aims to reduce the rate of unemployment by encouraging self-employment through internet-based freelance work opportunities. Project aims to provide training to budding freelancers to help improve their skill set and assist them in earning a sustainable income and achieve upward economic mobility.

4.2.1 The selected vendor performs the below mentioned activities and generate Freelancing/Self Employment/Employment opportunities for the candidates who successfully complete the defined curriculum under this project.

- i To arrange the innovative high end training program for the candidates by appointing highly skilled trainers from Industry.
- ii Any Existing Students of College/Unemployed Graduates/Post Graduate youth/College Dropouts from Haryana between the age group of 18-30 can be eligible under this program
- iii To mobilize the candidates from inside or outside the campus, counsel them on the earning opportunities from freelancing portals and create batches.
- iv To provide extensive training on Communication Skills, Bidding Skills on Freelancing portals and Technical Skills.
- v Generate employment and sales opportunities in leading portals and other mediums thereby providing the opportunity to earn money in foreign Currency.
- vi Department will ensure the attendance of regular candidates (from campus) enrolled in this program by making their regular classes schedule flexible.
- vii Performance will be evaluated based on the work awarded/money earned by the candidates from the freelancing portal or from their own start-ups.
- viii This program should be open for all the students in and around city (Age less than 30 years) on the approval from department to attend training and get self-employment opportunities and space to work based on availability.
- ix To generate revenue from the startups/freelancers established after the completion of training which should be equal to or more than 50% of the amount claimed by the bidder from the Department.
- x Minimum batch size for the college is 50 to start a course and maximum will be upto100.

4.2.2 Core Training:

4-6 months training will be provided to the shortlisted candidates on the below modules having high demand on Freelancing portals.

- Communication Skills
- **Bidding Skills on Freelancing portals**
- Technical Skills (on High demand area like Internet of Things, Artificial Intelligence, Blockchain, Cyber Security, Web and Mobile Applications or others which are in demand on freelancing portals.)

4.2.3 Target Youth to be covered under the scheme:

- Any Existing Students of College/Unemployed Graduates/Post Graduate youth/College Dropouts

- Between the age of 18-30 Years.

Note: Nominal Fee will be charged from the students outside the college which can be decided by the department.

4.2.4 Handholding

After successful training on the above, Bidder will assist the candidate as per the below expectation

- Handholding of candidates in creating their startups or assisting them in earning from freelancing opportunities.
- Entrepreneurship Kits to be designed for each candidates including but not limited to Visiting Cards, Business name, Freelancing Bidder Profile, Bidding Template or marketing brochures.
- Bidder can create startups with interested candidates and help them in earning from freelancing portals.

4.2.5 Reporting:

Department will monitor the performance on the following parameters.

- Number of candidates enrolled and successfully completed the Training Program. Bidder will submit the quarterly report of all the batches enrolled under this program.
- Number of candidates provided freelancing/Self-Employment/Employment opportunities after completion of training.
- Number of Startups Created from the candidates along with Startup detail and their earning potential.
- Submit the Earning Proof of candidates in the form of Bank Statement/Work Orders/Other relevant Proof, confirming their engagement in Freelancing/Self Employment/Employment opportunities.
- Bidder should ensure that they will arrange the income opportunities for the candidates enrolled under this program and it should be minimum 50% of the amount claimed by the bidder from the Department.

4.3 Expected Outcome of this Scheme:

After the successful completion of this training program, below is the expected outcome:

- Students trained under this program should be able to start their earnings from leading portals or other medium.

- Many new Startups will be created from the successful trained candidates.
- Increase in foreign exchange as the income generated from freelancing portals is in USD.
- Department can earn revenue by providing paid training to outside candidates.
- Once established, Department may charge per seat charges from the startup earning revenues.

4.4 Deliverables from Department of Higher Education, Haryana:

- Provide minimum 1 Theory Room with Projector and seating capacity of 30 candidates.
- Provide minimum 1 Computer labs with 30 computers (with iX configuration)
- Provide free access to the assigned space as per the area defined.
- All assets will remain under the ownership of Department.
- All legal and statutory clearances in concern with the property including property tax, Municipal Corporation Charges etc. will be paid by the Department.
- Power backup, Electricity and water expenses will be paid by the College.

4.5 Payment Milestones:

The Selected firm shall submit monthly invoices along with the status reports to the department. 70% Payment will be released on monthly basis and rest 30% will be released after every six months (for all pending 6 months) after analyzing the performance.

On the submission of monthly Report (equal installment)	70%
On generation of income by enrolled students through self-employment or freelancing portal.	30%

5. Evaluation of Technical Proposal

5.1 The Technical Proposals would be evaluated only for those Bidders, who qualify the Prequalification evaluation.

5.2 Technical proposal of all the Applicants will be evaluated based on Agency experience and financial capability.

5.3 The agencies will need to score a minimum of 70 marks to qualify the technical evaluation.

5.4 Technical proposals of all the Applicants will be evaluated based on appropriate marking system. The categories for marking and their respective weight-age are as detailed as follows:

5.2 Technical Evaluation Criteria (100 Marks)

	Parameters	Total marks	Document required
I	Financial Capability of Bidder	20	
	The Bidder/s (any one) must have minimum average annual turnover of Rs. 5 crores per annum in last 3 financial years and Rs. 1 Cr. per annum through export income in last 3 financial year (as per TECH FORM III)		Submit CA Certificate with Last 3 years Balance Sheets
	Average annual turnover of Rs 5 Crore in last three years and 1 Cr/annum from export Income	10	
	Average annual turnover of more than Rs 5 Crore in last three years and More than 1 Cr/annum from export Income	20	
II	Experience in Technical/Freelancing Skills	20	
	The bidder (any one) must have trained at least 500 candidates on high end technical/ freelancing skills in last 3 years (TECH FORM IV)		Submit CA Certificate confirming the total number trained in High end technology/ freelancing skills
	Trained up to 500 candidates	10	
	Trained more than 500 candidates	20	
III	Training Experience in Government Sector	20	

	Parameters	Total marks	Document required
	Bidder (any one) should have done at least one project (training of at least 1000 students) as training provider in IT/ITES Sector with Central/State Government in the last 3 years. ((TECH FORM IV-B)		Submit Work Orders/Agreements
	Trained up to 1000 candidates in IT/ITES Sector in a single project	10	
	Trained more than 1000 candidates in IT/ITES Sector in single project	20	
IV	Professional Team	10	
	The bidder (any one) should have atleast 30 faculty/experts of Technical/Freelancing and Soft Skills on its payroll. (as per annexure C)		Submit Self Undertaking with number of Employees on Company's Letterhead
	Up to 30 Professionals on Payroll	5	
	More than 30 Professionals on Payroll	10	
V	Company Profile	30	
	Experience of Organization on the scope of work defined in this RFP (as per TECH FORM V)		
	Bidder's understanding on <ul style="list-style-type: none"> i. Understanding of scope of work ii. Company Profile with Local presence iii. Previous experience on training including experience with State Government iv. Experience on Freelancing portals and Entrepreneurships. v. Availability of Proposed team members vi. Execution Plan 	30	Marks will be provided by the evaluation committee (based on the presentation and documents submitted by bidder) appointed by Department

Note : As per the marking scheme provided in the above table, each Bidder shall be assigned score for Technical Bid (Ts). Each of the applications shall be evaluated as per the criteria and requirements specified in this document. Bidders whose Technical score shall be 70 or above shall be the qualified bidders (Qualified Bidders), who shall be eligible for opening and evaluation of their Financial Bid.

5.3 Contract Period

a) The contract shall be signed for a period of 3 years and may be extended upon review of bidder's period, additional scope of work and budgetary considerations.

ANNEXURE A

FINANCIAL CAPACITY OF BIDDER - ANNUAL TURNOVER DETAILS

Certificate from the Statutory Auditor regarding Annual Turnover of the Organization over last three Financial Years immediately preceding the Bid Due Date.

Financial year	Total Turnover (in Crore)	Turnover from related business

1. **Name of the audit firm/ Chartered Accountant:**
2. **Seal and membership number of the audit firm/ Chartered Accountant**

Please provide certified copies of Audited Financial Statements of the firm as well over last three Financial Years immediately preceding the Bid Due Date. **In the case of Printed annual reports certification is not required.**

ANNEXURE B

Number of students trained in the past 3 financial years, across all sectors

S. No	Client Name	No of Students trained	Year of trained	Proof Attached
1.				
2.				
3.				
4.				
5.				

ANNEXURE C

Number of Faculty members on the roles of company

Sr.No	Name of Faculty	Joining Date	Education and Total Experience	EPF/ Salary Statement

ANNEXURE D

Bidder should have been executed one project of training of 1000 students with any central/state government

S. No	Client Name	Contract Price	Date of Start.	Date of completion	No. of student trained/Placed	Details of services provided
1.						
2.						
3.						
4.						
5.						

Tech Form 1
TECHNICAL PROPOSAL SUBMISSION FORM:
ON COMPANY'S LETTER HEAD

(To be submitted on the Letterhead of the Lead Bidder)

To

Director General Higher Education, Haryana

Plot No. 1/B,

Shiksha Sadan, Sector-5, Panchkula (India)

{Place}

{Date}

Subject: Submission of RFP for promoting entrepreneurship and to Provide Freelancing /Self-Employment /Employment opportunities to the youth of Haryana in 31 Model colleges of Department of Higher Education Haryana for 3 years

Dear Sir,

1. Having examined the RFP, we, the under mentioned, offer to propose for “promoting entrepreneurship and to Provide Freelancing /Self-Employment /Employment opportunities to the youth of Haryana in 31 Model colleges of Department of Higher Education Haryana for 3 years”.
2. We have read the provisions of the RFP and confirm that these are acceptable to us; We further declare that additional conditions, variations, deviations, if any, found in our RFP Shall not be given effect to
3. We agree to abide by this RFP, consisting of this letter, the detailed response to the RFP and all attachments, for a period of 180 days from the date fixed for submission of RFP as stipulated in the RFP
4. We hereby declare that all the information and statements made in this proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.
5. We also declare that we are not involved in any major litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment

Our correspondence details with regards to this RFP are:

- 1 Name of Bidder/s: (Both organization in case of consortium)
- 2 Address of Bidder/s: (Both Organization in case of consortium)
- 3 Name, Designation and Address of the contact person to whom all references shall be made:
- 4 Telephone number of contact person
5. Mobile number of contact person
6. Fax number of contact person
7. Email Id of contact person

We hereby declare that our RFP is made in good faith and the information contained is true and correct to the best of our knowledge and belief.

Sincerely,

[BIDDER'S NAME]

Name

Title

Signature

Date

Tech Form 2
DETAILS OF BIDDER

Details of the Organization – Lead Bidder	
Name of the Lead Bidder	
Date of Incorporation	
Registration Number	
Registered Address of Organization	
Address of office/s in Haryana	
Contact detail of Authorized person (name, address, phone no. and email)	Name: Address: Phone Number: Email ID:
No. of Technical Faculty/experts on payroll as on 31 March 2018	
No. of candidates trained in High end Technical/Freelancing skills in last 3 years	
Number of Projects delivered with training of at least 1000 candidates in IT/ITES Sector with Central/State Government in the last 3 years	
Whether blacklisted by any State/Central Government in last 3 years (Y/N)	
PAN number	
GST Number	
Website	

Note: Submit the Incorporation Certificate, PAN, GST, Self-declaration for Non Blacklisting of organization. Self-Declaration for Number of Experts on Payroll and undertaking or self-declaration of office in Haryana as defined in the clause 6 (Pre-qualification Criteria).

Details of the Organization – Consortium Partner (If any)	
Name of the Lead Bidder	
Date of Incorporation	
Registration Number	
Registered Address of Organization	
Address of office/s in Haryana	

Contact detail of Authorized person (name, address, phone no. and email)	Name: Address: Phone Number: Email ID:
No. of Technical Faculty/experts on payroll as on 31 March 2018	
No. of candidates trained in High end Technical/Freelancing skills in last 3 years	
Number of Projects delivered with training of at least 1000 candidates in IT/ITES Sector with Central/State Government in the last 3 years	
Whether blacklisted by any State/Central Government in last 3 years (Y/N)	
PAN number	
GST Number	
Website	

Note: Submit the Incorporation Certificate, PAN, GST, Self-declaration for Non Blacklisting of organization. Self-Declaration for Number of Experts on Payroll and undertaking or self-declaration of office in Haryana as defined in the clause 6 (Pre-qualification Criteria).

**TECH FORM III:
FINANCIAL DETAILS OF BIDDER**

Financial Information – Lead Bidder			
	2015-16	2016-17	2017-18
Annual Turnover (in INR Crores)			
Annual Turnover from Export Income			

Note: Please submit the CA Certificate along with the last 3 years financial Statement.

Financial Information – Consortium			
	2015-16	2016-17	2017-18
Annual Turnover (in INR Crores)			
Annual Turnover from Export Income			

Note: Please submit the CA Certificate along with the last 3 years financial Statement.

**TECH FORM IV:
EXPERIENCE OF BIDDER**

Using the format below, provide your prior information (As defined under this RFP) on the work Experience defined in this RFP.

a. Experience in high-end Technical/Freelancing Skills

Sr. No.	Name of Bidder	Name of Client	Number of Students Trained	Course Name	Location

b. Detail of Projects with training of at least 1000 candidates in IT/ITES Sector with Central/State Government in the last 3 years

Sr. No.	Name of Bidder	Name of State/Central Govt. Body	PO/Agreement Date and Reference Number	Name of Project/ Scheme	Number of Students Trained (Should be more than 1000 Candidates)	Course Name	State

Note: Submit the relevant proof of the above mentioned work as defined in the clause 6 (Pre-Qualification Criteria) of this RFP.

TECH FORM V

Approach and Methodology

Approach should contain (not limited to):

- a. Deep understanding of project,
- b. methodology for the execution,
- c. Course outline, content and duration.
- d. Delivery mode of training,
- e. project plan and details of trainers etc
- f. any other activity as per the understanding of bidder

FIN FORM-1

FORMAT FOR FINANCIAL BID

Dated:

To

.....
.....
.....

Tel:

Fax:

Sub: Selection of Private Industry Partner to Promote Entrepreneurship and to Provide Freelancing/Self-Employment/Employment opportunities to the youth of Haryana in 31 Colleges of Excellence of Department of Higher Education Haryana

Dear Sir,

1. With reference to your RFP document dated _____ I/we, having examined the Bidding Documents and understood their contents, and pursuant thereto, hereby submit my/our Financial Bid for the aforesaid mentioned services as per Schedule of Requirements and other terms of the RFQ cum RFP. The Bid is unconditional and unqualified.

2. Our Financial Bid offer is INR [.....] {.....(in words)} per college per year (with minimum batch size 50 and maximum 100 students).

Bidder shall include the following training cost component:-

- a) Counselling & Assessment
- b) Trainers Training.
- c) Student training.
- d) Amortization of infrastructure cost/utilities.
- e) Raw Material
- f) Teaching Aid

- g) Salary of Trainer
- h) Certification
- i) Resource Mobilization
- j) Placement/Freelancing Expenses

3. I/We agree to keep this offer valid for 120 (One Hundred and Twenty) days from the Bid Due Date specified in the RFQ cum RFP.
4. I/We agree and undertake to abide by all the terms and conditions of the Bidding Documents. By filling this Form online, we hereby irrevocably consent and agree to be bound by all the terms and conditions set out hereunder.

Note:-

The Bidder shall not quote in decimal or fraction and shall provide the quote both in figures and words. Further the quote in words shall take precedence over figures and shall be deemed as final.

Any conditional Bid shall be summarily rejected.